

## PRICING AND DELIVERY SCHEDULE

### APPOINTMENT OF A SERVICE PROVIDER FOR THE AUTOMATION OF THE TNPA ANNUAL FINANCIAL STATEMENTS (AFS) PREPARATION PROCESS INCLUDING SUBSCRIPTION LICENCES FOR A PERIOD OF THREE (3) YEARS

Item No	Description of Item	Unit of Measure	Quantity	Total Price (Rands) Excl. VAT	
1	Licences for AFS solution <ul style="list-style-type: none"><li>15 users</li></ul>	Annual	3		
2	Implementation of an operational automated AFS preparation system which includes but not limited to; 2.1 Project management 2.2 Design 2.3 Configuration 2.4 Deployment 2.5 Integration 2.6 System Testing 2.7 Go- live support	Per	1		
3	Integration with SAP and related data sources <ul style="list-style-type: none"><li>Extraction of data from Datasphere or Alteryx</li></ul>	Per	1		
4	Configuration of IFRS-compliant AFS templates	Sum	1		
5	Post implementation support	Monthly	3		
6	Once-off Skills transfer for the TNPA internal team: a) First-line functional support x 4 b) First-line technical support x 2 c) Super-Users x 2 d) Authorizations x 2	Days	5		
Total Price Excluding Disbursements (Excluding VAT)					
VAT 15%					
Grand Total Price Inclusive of VAT					
DISBURSEMENTS					
Disbursement Type		Unit of Measure	Quantity	Estimated Cost per Unit (ZAR)	Total Estimate Cost (ZAR)
Local Flights (Economy Class)		Return Trip			
Accommodation (3-star)		Per person per night			
Car Hire (Group B)		Per trip			

Subsistence	Sum			
<b>Total Price of all Disbursement (ZAR) (Excl. VAT). Refer to pricing notes below*</b>				
<b>Grand Total Price Including Disbursements (Excluding VAT)</b>				
* Total Price Excluding Disbursements (Including VAT) + Total Price of all Disbursement (ZAR) (Excl. VAT).				
<b>VAT 15%</b>				
<b>Grand Total Price Inclusive of VAT</b>				

**Notes to Pricing:**

- a) Respondents are to note that if the price offered by the highest scoring bidder is not market-related, Transnet may not award the contract to that Respondent. Transnet may-
  - (i) negotiate a market-related price with the Respondent scoring the highest points or cancel the RFQ;
  - (ii) if that Respondent does not agree to a market-related price, negotiate a market-related price with the Respondent scoring the second highest points or cancel the RFQ;
  - (iii) if the Respondent scoring the second highest points does not agree to a market-related price, negotiate a market-related price with the Respondent scoring the third highest points or cancel the RFP.
  - (iv) If a market-related price is not agreed with the Respondent scoring the third highest points, Transnet must cancel the RFP.
- b) Prices must be quoted in South African Rand [ZAR] inclusive of VAT.
- c) Prices are to be quoted on a delivered basis and all items of the pricing schedule must be priced, failing which the respondent's proposal will be made non-responses and not proceed to the next stage of evaluation.
- d) Any disbursement not specifically priced for will not be considered/accepted by Transnet. Travel bookings must be made in line with the Transnet Travel Policy. The overall cost quoted shall be inclusive of all travel and accommodation costs that will be required to complete the scope of services in full. Accommodation and Flights shall be arranged at Government Rates (3 star accommodation) and Economy Class Flights and Basic Car Hire (Group B). Disbursements will be reimbursed at cost price upon presentation of an undisputed invoice. Any disbursement invoiced that is not in line with aforementioned guidelines will not be accepted by Transnet for payment. Bidders may be required to provide a detailed breakdown of projected disbursement costs upon request by Transnet prior to finalisation of award.
- e) To facilitate like-for-like comparison bidders must submit pricing strictly in accordance with this pricing schedule (Section 4) and not utilise a different format. Deviation from this pricing schedule (Section 4) could result in a bid being declared non-responsive.
- f) Please note that should you have offered a discounted price(s), Transnet will only consider such price discount(s) in the final evaluation stage if offered on an unconditional basis.
- g) Respondents, if awarded the contract, are required to note that their prices quoted would be kept firm and fixed for the contract duration.

**Company Name:**

**Representative Signature:**